



Recap on the Player Pathway

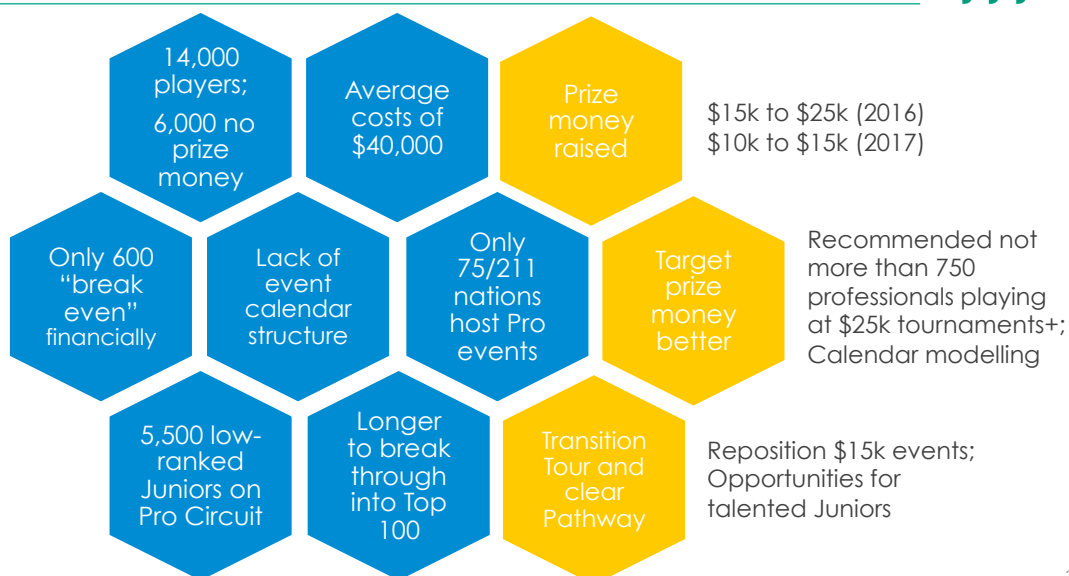


- The Player Pathway is a term that refers to the journey of a player from the ITF Junior Circuit through entry-level professional tennis and into the top of the professional game.
- Until now, no clearly defined pathway and financial stresses abound
- The aim of the reforms and details in this presentation:
 - Simplify the progress of talented young players;
 - Better target prize money to allow more players to break even financially;
 - Provide more opportunities to players from more countries;

...and ultimately...

- Establish a clear pathway structure for players to move up to the highest professional level.

Recap on the Player Pathway



3

Technical update



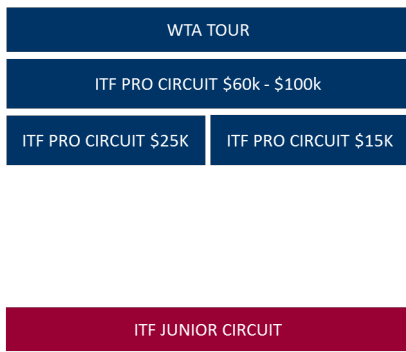
- What type of ranking points will be earned where?
- How will players progress?
- How will players enter tournaments?
- How to move from the 2018 ranking system to the 2019 ranking system?
- Tournament changes and calendar

4

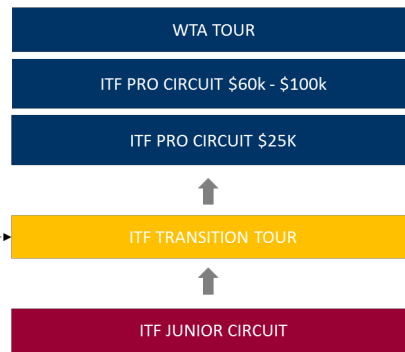
Tour structure - WOMEN



2018 STRUCTURE



2019 STRUCTURE

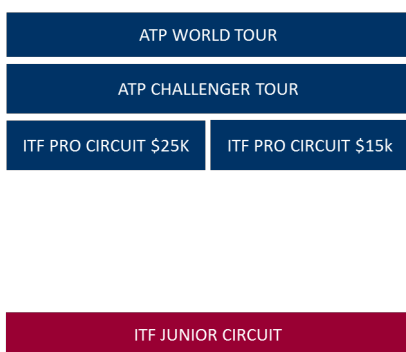


Ranking points:
■ WTA ranking points
■ ITF Entry Points
■ ITF Junior ranking points

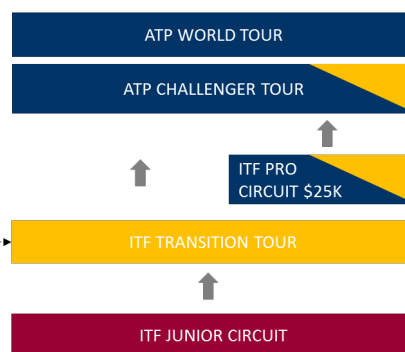
Tour structure - MEN



2018 STRUCTURE



2019 STRUCTURE



Ranking points:
■ ATP ranking points
■ ITF Entry Points
■ ITF Junior ranking points

ITF Entry Points table



Category	Tournament Level	Winner	Finalist	SF	QF	R16	R32	Qualifier	Final Qualifying round
Women	ITF transition tour								
	Transition tour (\$15k)	100	60	30	12	4	0	2	1
	Transition tour (\$15k+H)	150	90	45	18	6	0	3	1
Men	ITF transition tour								
	Transition tour (\$15k)	100	60	30	12	4	0	2	1
	Transition tour (\$15k+H)	150	90	45	18	6	0	3	1
ITF Pro Circuit \$25k	\$25k	150**	90**	45	18	6	0	3	1
	\$25k+H	225**	135**	67**	27	9	0	4	1
ATP Challengers	\$50k+H							67*	45
	\$75k+H							101*	67
	\$100k+H							101*	67
	\$125k+H							135*	100

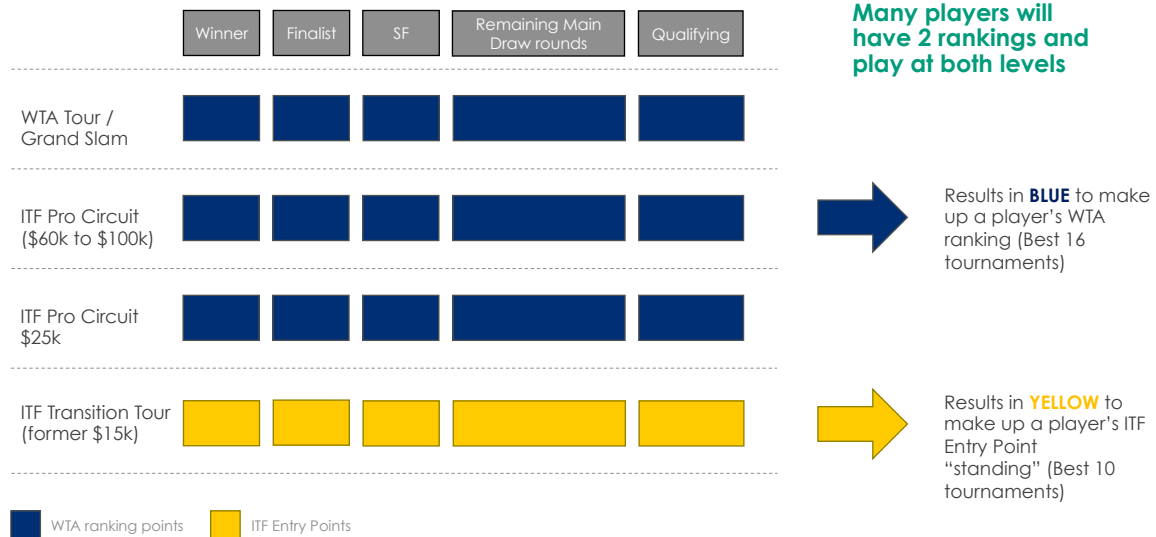
* ATP points also awarded at these rounds

** ATP points also awarded at these rounds (2019 only)

ATP / WTA 2019 points still to be published

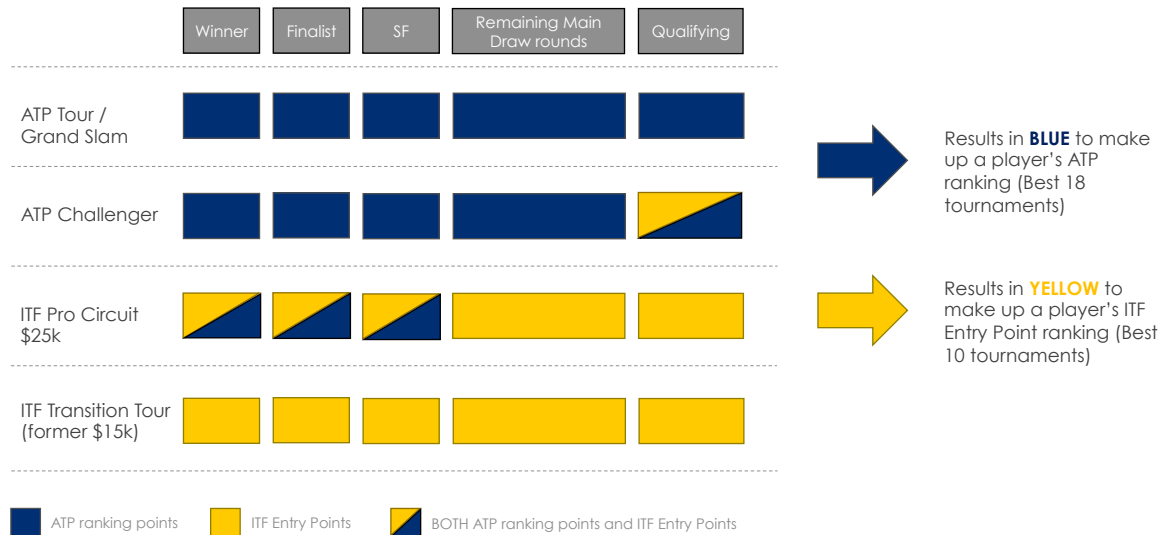
7

What type of points will be earned where? (WOMEN)



8

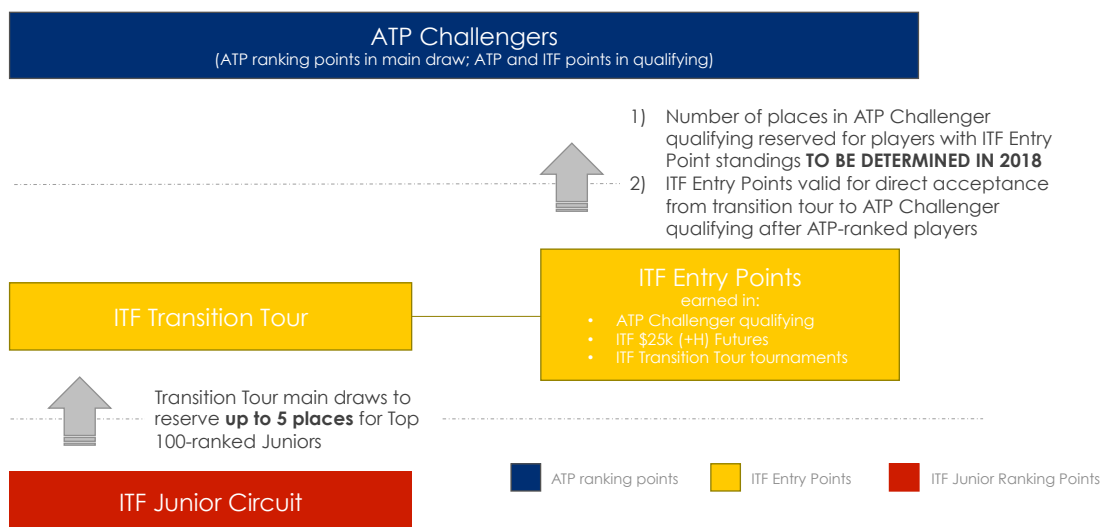
What type of points will be earned where? (MEN)



How do players progress through the system? (WOMEN)



How do players progress through the system? (MEN)



11

How do players enter tournaments?



- In the usual way, via Playerzone and IPIN
- Direct Acceptance places
 - Systems of Merit (Transition tour, \$25k, \$60k, \$80k, \$100k)
 1. ATP/WTA ranking
 2. ITF Entry Point standing
 3. National Rankings
- A player will always be prioritised into main draw
 - E.g. A player's WTA ranking gets them into \$25k qualifying draw but their ITF Entry Point standing gets them into a reserved main draw place, the main draw place will have priority.
- Junior-aged players can enter Junior, transition and Pro Circuit events.

12


Draw size and composition - Transition tour (MEN/WOMEN)

MAIN DRAW
32

DA 1	DA 2	DA 3	DA 4	J 1	J 2	J 3	WC 1	WC 2	Q 1	Q 2	Q 3
DA 5	DA 6	DA 7	DA 8	J 4	J 5	WC 3	WC 4	Q 4	Q 5	Q 6	
DA 9	DA 10	DA 11	DA 12								
DA 13	DA 14	DA 15	DA 16								
DA 17											

QUALIFYING DRAW
24

DA 18	DA 19	DA 20	DA 21	WC 1	WC 2
DA 22	DA 23	DA 24	DA 25	WC 3	WC 4
DA 26	DA 27	DA 28	DA 29		
DA 30	DA 31	DA 32	DA 33		
DA 34	DA 35	DA 36	DA 37		

 Up to 5 main draw places reserved for Juniors

13


Draw size and composition – Pro Circuit \$25,000 WOMEN

MAIN DRAW
32

DA 1	DA 2	DA 3	DA 4	ITF 1	ITF 2	ITF 3	WC 1	WC 2	Q 1	Q 2	Q 3
DA 5	DA 6	DA 7	DA 8	ITF 4	ITF 5	WC 3	WC 4	Q 4	Q 5	Q 6	
DA 9	DA 10	DA 11	DA 12								
DA 13	DA 14	DA 15	DA 16								
DA 17											

QUALIFYING DRAW
24

DA 18	DA 19	DA 20	DA 21	WC 1	WC 2
DA 22	DA 23	DA 24	DA 25	WC 3	WC 4
DA 26	DA 27	DA 28	DA 29		
DA 30	DA 31	DA 32	DA 33		
DA 34	DA 35	DA 36	DA 37		

 Up to 5 main draw places reserved for players with ITF Entry Points standings

14

Draw size and composition – Pro Circuit \$25,000 MEN



MAIN DRAW
32

DA 1	DA 2	DA 3	DA 4	DA 5	WC 1	WC 2	Q 1	Q 2	Q 3
DA 6	DA 7	DA 8	DA 9	DA 10	WC 3	WC 4	Q 4	Q 5	Q 6
DA 11	DA 12	DA 13	DA 14	DA 15					
DA 16	DA 17	DA 18	DA 19	DA 20					
DA 21	DA 22								

QUALIFYING DRAW
24

DA 23	DA 24	DA 25	DA 26	WC 1	WC 2
DA 27	DA 28	DA 29	DA 30	WC 3	WC 4
DA 31	DA 32	DA 33	DA 34		
DA 35	DA 36	DA 37	DA 38		
DA 39	DA 40	DA 41	DA 42		

All tournaments below ATP / WTA main tour level (including ATP Challengers and up to ITF Pro Circuit \$100k) to be 7 days from 2019

15

Draw size and composition - \$60K, \$80K, \$100k - WOMEN



MAIN DRAW
32

DA 1	DA 2	DA 3	DA 4	DA 5	WC 1	WC 2	Q 1	Q 2	Q 3
DA 6	DA 7	DA 8	DA 9	DA 10	WC 3	WC 4	Q 4	Q 5	Q 6
DA 11	DA 12	DA 13	DA 14	DA 15					
DA 16	DA 17	DA 18	DA 19	DA 20					
DA 21	DA 22								

QUALIFYING DRAW
24

DA 23	DA 24	DA 25	DA 26	WC 1	WC 2
DA 27	DA 28	DA 29	DA 30	WC 3	WC 4
DA 31	DA 32	DA 33	DA 34		
DA 35	DA 36	DA 37	DA 38		
DA 39	DA 40	DA 41	DA 42		

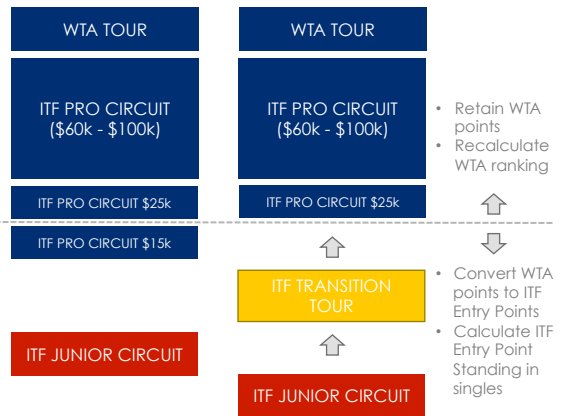
All tournaments below ATP / WTA main tour level (including ATP Challengers and up to ITF Pro Circuit \$100k) to be 7 days from 2019

16

Ranking point conversion (WOMEN)



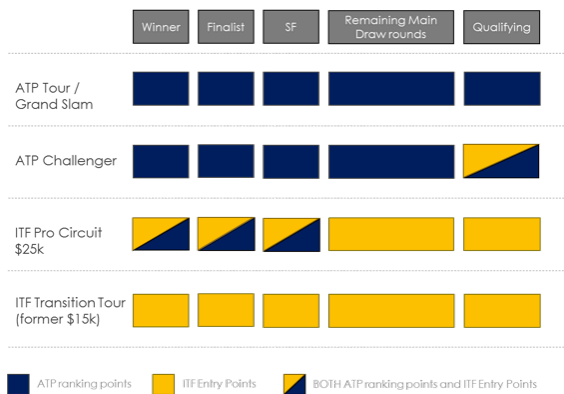
- Principles:
 - 2018 tournaments, 2018 entry process. 2019 tournaments, 2019 entry process.
 - Ranking points formally converted at end of 2018 season; conversion for entry purposes
- Rankings conversion:
 - Performance at Best 10 \$15k tournaments in 2018 converted to ITF Entry Points.
 - WTA rankings recalculated based off results at Best 16 \$25k tournaments and above
 - "Shadow" rankings published on IPIN / Playerzone in 2018 to familiarise players with new system



Ranking point conversion (MEN)



- Same principles
- Similar conversion process:
 - Performance at any rounds in 2018 that award ITF Entry Points in 2019 to be converted to ITF Entry Points (Best 10)
 - Performance at any rounds in 2018 that award ATP points in 2019 to be converted to ATP points (2019 points structure)



Transitioning from 2018 to 2019



Q1-Q2 2018
Shadow
rankings
available

12 November
Rankings
converted for
2019 entry
purposes only

19 November
6 week entry
deadline
for Wk 1
tournaments

10 December
3 week entry
deadline
for Wk 1
tournaments

**Official
ranking
conversion**

Tournaments entered

Under existing
entry system and
rankings

Wk 40 Wk 41 Wk 42 Wk 43 Wk 44 Wk 45 Wk 46 Wk 47 Wk 48 Wk 49 Wk 50 Wk 51 Wk 52

Under new entry
system and
rankings

Wk 1

2018

Oct 2018

Nov 2018

2019

19

Tournament organisation



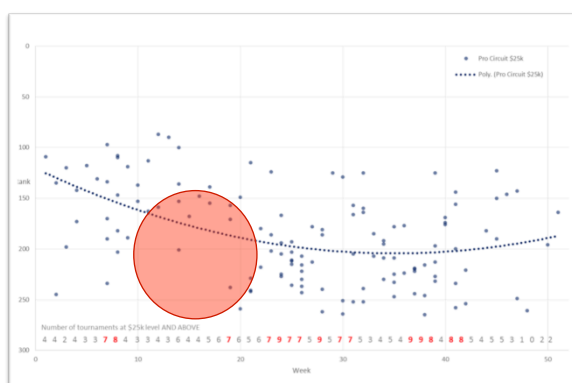
- Cheaper hosting costs [Transition tour]
 - No requirement for 3 consecutive weeks of transition tour tournaments
 - 7 day tournaments (not 9 or 10)
 - Reduction in officiating requirements (level of supervisor, chair umpires)
- Officiating requirements at \$25k tournaments and above to be unchanged
- Possible introduction of main draw entry fees for men [All levels]
- 7-day tournament scheduling: one day qualifying to give players rest and manage poor weather conditions.
- Qualifying format: best of 3 sets (2 tie-break sets and match tie-break)
- Doubles rules under construction

20

Tournament calendar



- Greater scrutiny by ITF over tournament applications in 2019
- Objectives of reforms are to have more players break even (geography, timing)
- The calendar should match, as much as possible, the supply of tournaments with the demand in particular region or country.
- Current distribution of \$25k tournaments inefficient.
- "Best guess" of desired 2019 calendar required from National Associations by end of April 2018 (not formal applications)

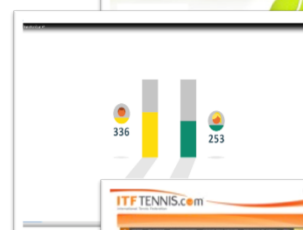


21

Communications



- Detailed document papers (Men's and Women's)
 - Systems of Merit, singles and doubles
 - ATP/WTA points, ITF Entry Points
 - Example tournament match schedules
 - Converting points at the end of 2018
 - Entry, withdrawal and freeze deadlines
- Ranking point and tournament entry videos (players)
 - National and Regional Associations, Players, Coaches, Officials, ATP, WTA, Circuit Committees, Development Officers etc.
- Monthly conference calls
- Regular player communications



22

Project management - Timeline



Ongoing

- Communications with nations, players, stakeholders
- Programmatic changes – tournament entry logic, IPIN and ITF website changes
- Player videos: entry process, rankings conversion, progression
- Distribution of detailed document papers
- Calendar modelling